

RAM London Conference

## Turning Risks to Rewards in an Evolving Art Market

Wednesday, 21 September 2022, 9:00 – 13:00 BST

PHILLIPS

30 Berkeley Square

London W1J 6EX

3<sup>rd</sup> floor gallery



RAM

Responsible Art Market  
London Committee

# Turning Risks to Rewards in an Evolving Art Market

Resilient and innovative. Qualities the UK art market has demonstrated in overcoming the challenges of Brexit and the Covid-19 pandemic. Yet with new risks on the horizon: from **environmental** to **compliance** and **cyber criminality**, how can the art market mobilise to turn these risks to rewards?

With a practical focus, this seminar will challenge both speakers and participants to think outside the box and share their experiences, top tips and advice to achieve “win:win” solutions.

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## 08:45 Coffee & Registration

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09:15 **Welcome & opening remarks**  
Mathilde Heaton, Phillips Auctioneers

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## 09:25 **Towards a Sustainable Art Market – *How can we change the status quo?***

Post-pandemic, has the art market fallen back into its old ways?  
Collectively can we teach the “old dog, new tricks”?

### **Chair**

Gareth Fletcher, Sotheby’s Institute of Art

### **Panel**

Clíodhna Murphy, Hauser & Wirth  
Lucie Kitchener, Masterpiece Art Fair  
Simon Hornby, Crozier  
Paul de Bono, Phillips Auctioneers

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## 10:30 **Spotlight on AML and Sanctions – *Perspectives, takeaways and tips***

A year of supervision by HMRC, recent updates to the AML Guidelines for Art Market Participants and escalating international sanctions against Russia – a lot has gone on since January 2020. This session will offer insights from the Regulator’s perspective, a discussion about latest developments and pragmatic tips and takeaways for successful compliance.

Alan Patrick, HMRC  
Rakhi Talwar, RTalwar Compliance

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## 11:15 **Coffee break & Sustainability Challenge**

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## 11:50 **You have been Hacked! *Practical tips on cyber security***

With the rise in cyber criminality, how can art businesses protect themselves and their data from cyber threats? Through real-life examples our expert panel will examine cyber risks and share practical tips for preventing and dealing with data breaches and beyond.

### **Chair**

Ivan Macquisten, Imaq and former editor of the Antiques Trade Gazette

### **Panel**

Ollie Whitehouse, NCC Group  
Alex Caplan, Synergy Associates  
Richard Breavington, RPC

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## 12:50 **Sustainability Challenge Awards & Closing Remarks**

The RAM London Committee

# Registration

Register for this in-person event using the following link by  
**16 September 2022, 23:30 BST**

<https://www.eventbrite.co.uk/e/turning-risks-to-rewards-in-an-evolving-art-market-tickets-398581276327>

You may not register at the venue.

## Registration Fees

£30 for members of the Art Law Foundation, LAPADA, BADA, SLAD, PAIAM, AWITA, GCC

£45 for non-members

£15 for trainee lawyers

£10 for students

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art law foundation



## The Responsible Art Market Initiative

Raising awareness of risks faced by the art industry, and providing a forum to share practical guidance and responsible practices.

[www.responsibleartmarket.org](http://www.responsibleartmarket.org)

## RAM London Committee

Sarah Allen  
Craig Davies  
Gareth Fletcher  
Davina Given  
Amanda Gray  
Mathilde Heaton  
Freya Simms  
Rakhi Talwar

Hauser & Wirth  
Rawlinson & Hunter  
Sotheby's Institute of Art  
RPC  
Mishcon de Reya  
PHILLIPS (Committee Lead)  
LAPADA  
RTalwar Compliance